

**WOMEN'S COUNCIL OF REALTORS[®], OHIO
COMBINED GOVERNING BOARD & GENERAL MEMBERSHIP MEETING**

WCR Ohio 2017 Officers

Patricia Zirkelbach - President

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Mary Ann Mills - Immediate Past President

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Date: April 23, 2017
Time: 10:00 a.m.
Place: Embassy Suites Columbus
Presiding: President: Patricia Zirkelbach
Meeting called to Order – by President Zirkelbach at 10:00 a.m.
Pledge of Allegiance – led by Chris Hoermle
Inspiration – given by Shannon Cannon
Roll Call - completed by Sandra Runyon with 16 GB & 20 Gen Membership members were in attendance.
Quorum – met and determined by Sony Taylor
Agenda - approved
Minutes - approved by majority vote of January 2017 minutes as posted.

President's Report – Reviewed the luncheon info, guest speakers, dedication award, and afternoon speakers.

President Elect Report – WCR Ohio website includes a google calendar across the state of all meetings & events. Send any updates directly to Anne. She attended a few events throughout the year. Shared info about DC.

Treasurer's Report – 2017 Budget distributed & reviewed. Motion made to accepted the budget report and carried. Donna still needs three outstanding network support checks. National incoming dues amount have been exceeded.

Secretary's Report – January minutes can be found online. Reminded Network Presidents to turn in a hard

copy of their local reports.

Governor's Report – Visited various network events and seen positive energy. All networks have completed first quarterly reports. Reminder to review job responsibilities & qualifications for all individuals. Each network should review their standing rules. Columbus received an award for recruitment.



Audit Report – No report.

Standing Committee Chair Reports:

Bylaws – Young Kim said the last update to the bylaws was in May 2016. Committee members, Charlie Foster, Kim VanDerkar, Shannon Cannon, & Katie McCartney, had a conference call to discuss proposed updates with Council. Among other changes the Governing Board meetings will be held in winter, spring and fall, which will include the Officers' Installation. Motion made to make amendments to By-laws as proposed. Motion carried.

Standing rules last revised in 2011. Kim reviewed all proposed amendments to the standing rules. Motion made to accept proposed amendments. Motion carried. They will be posted on our web site.

Regarding the Women's Council tax exempt status Charlie Foster spoke about the Form 1024, which we need to file to obtain our tax ID number. Anne & Charlie will prepare the form for State network-wide use. Motion made to pay our accountant up to \$800 for advice in preparing the 1024 form. Clarification was made that we are a 501C6 "not for profit" and exist for the benefit of our membership. Motion carried.

Education – Nancy Farkas - Our focus is on enhancing professionalism. Keynote speaker is Pamela Banks and will talk about the upcoming network changes and web site changes. Sony Taylor will speak about Roberts Rules and how to run an effective meeting.

Finance and Budget – Christine Pappas absent. Donna said that we are staying in line to exceed the income amounts and reduce the expense amounts.

Marketing – Sara Calo absent. No report.

National Focus – Barbara Lach. Based on our membership we are allowed to submit three names to National for consideration of National positions/committees. Submit applications to Barbara and she will send in by May 1.

Strategic Planning – Deb Zeren absent. No report.

Ways & Means – Linda Shurte continuing silent auctions.

Special Committee Chair Reports:

Audit 2017 – Charlie said first three months were reviewed and everything looked good.

Awards & Recognition – Denise Taylor absent. No report.

Communications: Sara Calo absent. No report.

Hospitality – Katie McCartney. No Report



Membership – Ohio has 200 Realtor members and 20 National affiliates. Congrats to Columbus on their recruitment/retention award and they will be recognized at Mid-year meeting.

Member of the Year – Charlie said Networks should choose their member of the year in June/July and submit those names to him by August 1.

Newsletter – Cindy Speth. Absent. President asked for pictures and send to Debbie Stohl or Cindy.

Parliamentarian – Sony Taylor. No report.

Past President Advisory – Judy VonDuyke. No report.

Reservations & Attendance – Debbie Stohl. Absent

Task is to Ask – Ivan Smith. No report.

Website: Debbie Stohl. Absent

Local Presidents Reports presented and six (6) reports on file.

Cincinnati	Michelle Billings
Columbus	Katie McCartney
Dayton	Tanya Blair
Northeast Ohio	Shannon Cannon
Stark County	Mary Foraker
Toledo	Ivan Smith

Nominating Committee: Mary Ann Mills along with her Nominating Committee, Young Kim, Ruthie Lowrey, & Sony Taylor, presented the 2018 officer nominees for elections as follows: Anne Goss, President; Donna Allen, President-Elect; Sandra Runyon, Treasurer; Debbie Stohl, Secretary; and Sharon Geier, Governor. President Pat asked for nominations from the floor for each position (except for Anne Goss). There being none each nominee was elected by general membership.

Old Business – Anne said that the 2018 Officer Installations will be at the Hyatt Regency, 151 W. 5th St., Cincinnati on Sunday, September 24. Orientation 2017 will be held on October 5 – 6.

New Business – Anne said we are going to have a money jar when someone says “chapter” instead of “network” and “WCR” instead of Womens Council. We gave RPAC a check for \$500 presented to Chris Reese. Chris, Chair of “My Realtor Party” said they are going to raise awareness across Ohio for local Boards to use available resources from NAR. Ohio has never made the NAR President sales cup. Also, to raise awareness of the calls for action via texting. Send to 30644 and then text Realtors to add.





Break for lunch at 12:30 pm

Dedication Award Presentation: Four amazing nominees were made. Award winner is Debbie Stohl, Columbus Network.

Region II Retreat will be in Chicago sometime during the 2 or 3rd weekend in August. More information forthcoming.

Jan Jedlinski introduced speakers. She spoke about local real estate associations. Very important to have their support of our programs. Some important messages to share with them are: WCR educates our members to be top producers and professional as possible. Provides leadership training and opportunities so WCR members can be leaders in RE and in the communities we serve. WCR is an affiliated council of NAR and we are the most productive council. More than 32% of all leadership positions in local, state and national level are filled by WCR members. Over 62% of our members are investors of RPAC. Only two percent of all Realtors are WCR members.

Guest Speakers: Stan Collins, Executive of Columbus Board of Realtors Association and David Welch, President of Cincinnati Board of Realtors Association – Encouraged WCR members to collaborate with their local associations.

Keynote Speaker: Pamela Banks spoke about upcoming changes.

Silent Auction Finalized

Meeting Adjourned at 4 pm by President.

Respectfully submitted,
Sandy Runyon, 2017 Women's Council Ohio Secretary