

**WOMEN'S COUNCIL OF REALTORS® , OHIO
COMBINED GOVERNING BOARD & GENERAL MEMBERSHIP MEETING**

WCR Ohio 2017 Officers

Patricia Zirkelbach - President

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Date: September 23, 2017
Time: 10:00 a.m.
Place: Hyatt Regency, Cincinnati
Presiding: President: Patricia Zirkelbach
Meeting called to Order – by President Zirkelbach at 10:00 a.m.
Pledge of Allegiance – led by Tanya Blair
Inspiration – given by Katie McCartney
Roll Call - completed by Sandra Runyon with 20 GB & 16 Gen Membership members were in attendance.
Quorum – met and determined by Sony Taylor
Agenda - approved
Minutes - approved by majority vote of April 2017 minutes as posted.

President's Report – Not at this time.

President Elect Report – Leadership Academy in Chicago reviewed. 2018 Team is in place. Orientation on Oct. 6 in Dayton. PMN Class is offered on Oct. 5 by Brenda Lee Schlach.

Treasurer's Report – 2017 Budget distributed & reviewed. Motion made to accept the budget report and carried. Motion made to transfer \$1,000 from line 650 to line 530 for Treasurer's travel to attend November conference. Motion carried.

Secretary's Report – Reminded Network Presidents to turn in a hard copy of their local reports. Program recognition forms must be completed with proper numbers

(numbers and percentages correlate). 2nd half of 2017 is due in by end of year.

Governor's Report – Attended at least two meetings for each network. Elections are complete except for Toledo. Must turn in by Nov. 2 to National. New process for 2018 for local election slates. Starts 90 days out from elections. Do four major industry business events and two extra events focusing on quality.



Last Realtor Standing held at five networks. There will be an opportunity for each Network winner to compete at the Ohio Realtors 2018 at Spring Legislative meeting. Working with Carrie (OR) to get a grant from NAR in the name of WCR to fund this.

Audit Report – No report.

Standing Committee Chair Reports:

Bylaws – Young Kim By-laws changes were voted and approved on April 23, 2017. Revised by-laws were sent to Council and approved.

Education – Nancy Farkas - Our focus is enhancing professionalism. Jan will speak on life and career, and Debbie will talk about the upcoming network changes and web site changes.

Finance and Budget – Christine Pappas absent.

Marketing – Sara Calo absent. No report.

National Focus – Barbara Lach absent. No report.

Strategic Planning – Deb Zeren absent. No report.

Ways & Means – Linda Shurte continuing silent auctions. Chris Reese will have lunch with winner.

Nominating Committee – Elections will be held at Spring meeting 2018. GB nomination is: Nancy Farkas, Dayton. Vote taken and approved. GM nominations are: Kim VanDerkar, Columbus, Katrina Trombley, Toledo; Lisa Lingenhoel, Stark; Two alternates are: Judy VonDuyke, Northeast; Dawn Arbeit, Toledo. Vote taken and approved. Form will go out in January 2018 for State leadership roles.

Special Committee Chair Reports:

Audit 2017 – Charlie said records were reviewed and everything looked good.

Awards & Recognition – Denise Taylor highlighted various individuals and recognitions. Many members were recognized for OAR President's Sales Club.

Audit Committee: Nominated Angie Travis, Columbus; Kathleen Phillips, Dayton; Judy VonDuyke, Northeast.

Communications: Sara Calo said 2018 communications responsibility will be passed to Katie McCartney.

Hospitality – Katie McCartney. No Report

Membership – Ohio has 217 Realtor members and 25 National affiliates.



Member of the Year – Will be presented at the installation luncheon.

Newsletter – Cindy Speth. Absent. President asked for pictures and articles. Local networks should put information on their local web site so it will go automatically to the National web site.

Parliamentarian – Sony Taylor gave a thank you to Pat for doing such a good job. OAR is going to have three women officers for the first time.

Past President Advisory – Judy VonDuyke. No report.

Reservations & Attendance – Debbie Stohl. Be sure to sign in today.

Task is to Ask – Ivan Smith. No report.

Website: Be sure to check out the State’s web site.

Local Presidents Reports presented and six (6) reports on file.

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| Cincinnati | Michelle Billings |
| Columbus | Katie McCartney |
| Dayton | Tanya Blair |
| Northeast Ohio | Shannon Cannon |
| Stark County | Mary Foraker |
| Toledo | Ivan Smith |

Old Business – Charlie Foster said we confirmed that we paid our Accountant \$2,400 in the past to file the “not for profit paperwork.” It was never completed, and we’re waiting for an update from Accountant on this matter by the end of year.

Pat talked about her theme, Leadership. She thanked all LNP’s, Standing Committee and Special Committee members for all their hard work and support. Pat is very thankful to her State Board Officers and their contributions. She is proud of all Networks and their accomplishments. Encouraged all to attend the National meeting in Chicago.

New Business – Chris Reese spoke about the OH and KY Convention. Many great new initiatives will be happening. Enhancing OAR presence at NAR. Change name to “Ohio Realtors” with new logo, video series on web site, etc. Opposing sales tax on real estate commissions. Oppose a sales tax on real estate commissions. Look at a measure to license home inspectors. Many new and exciting things are happening in 2018. Get involved and see Chris if you want to get on leadership.





Anne Goss spoke about fundraising in 2018. Ivan rolled out a fundraiser where he will assign tickets to all Networks to sell a 2018 Jeep Wrangler SUV (143 tickets per network). Ivan needs 2018 Ways-n-Means chairs for each network. Two-year lease or approximately \$10K option at \$25/ticket. No more than 2,000 tickets will be sold. Networks will need a flyer for marketing. Winner will be chosen in May 19 at the Washington, DC in 2018.

*****Luncheon Installation of 2018 State Officers and presentation of State Member of the Year*****

Education Sessions: Jan Jedlinsky and Debbie Stohl

Silent Auction Finalized

Meeting Adjourned at 4 pm by President.

Respectfully submitted,
Sandy Runyon, 2017 Women's Council Ohio Secretary